

# The Healthgram Difference

In 2022, US employers expect to see over a 5% increase in total health plan costs. These rising costs, along with utilization increases fueled by a resurgence of pandemic-era deferred care, are driving employers to re-evaluate their current healthcare strategy. In this infographic, discover how Healthgram keeps workforces ahead and health plan costs down when compared to BUCAs and traditional TPAs.

## BUCAs/Traditional TPAs

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### Ownership



**Conflicts of interest** can arise due to insurance carrier, health system, or investor group ownership.

**Independent and privately held** with **45+ years** of providing advanced self-funded healthcare solutions.



### Infrastructure



Plan efforts are usually **outsourced** to **multiple, cobbled-together vendors** causing inefficiencies, confusion, and unnecessary costs.

Our **integrated ecosystem** is powered by our proprietary software requiring **zero outsourcing**.



### Plan Management



**Passive auto-adjudication** of claims that relies heavily on network discounts or outside vendors for your plan's savings.

**14% points beyond network discounts** with our high-touch, proactive oversight.



### Member Experience



**Impersonal, fragmented, and slow response times** will hinder timely resolutions.

Our nimble support teams, backed by in-house resources, **engage** over **80% of high-risk members** with a concierge approach.



### Pharmacy



**Misaligned incentives. Hidden revenues.** Everybody else wins when your Rx spend increases.

**Tight and transparent** pharmacy contracts with **independent oversight**. An Rx solution that works for you, not against you.



### Data Transparency



Outsourced and outdated technology that causes **data delays, inaccuracies, and too many bad surprises**.

With **in-house reporting and analytics**, our clients have an **unobstructed view** of their plan data before they need it.



Leading companies now require more than the BUCAs and traditional TPAs can provide. Passive and fragmented management of your health plan leads to overspending, frustration, and confusion for your employees. It's time for a smarter health plan that takes care of your people and your bottom line.

[Contact our team](#) today to get started.

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