



Many businesses are paying too much for ineffective healthcare. Between long waits and shrinking appointment times, traditional healthcare isn't keeping up with the needs of your workforce. Direct Primary Care returns the focus back to what matters most - the wellbeing of your employees. In this infographic, we compare traditional primary care to Healthgram's Direct Primary Care Solution.

## Traditional Primary Care



## Healthgram Direct Primary Care

### Patient Care

#### Production Driven and Impersonal:

Traditional Primary Care practices tend to be larger to help accommodate the significant patient volume, paperwork, and diverse patient mix, including walk-ins, insured and uninsured patients, and more. These complexities can make it common for your employees to see someone other than their Primary Care Doctor.

#### Reactionary Care:

As patient count increases, so does wait time. With a primary care doctors handling all patients and paperwork, their time with each patient is limited. Add in long hours in the waiting room, and your employees are likely to opt-out of visiting their primary care doctor altogether.



#### Patient-Driven and Personal:

It's important to know that no two DPC models are exactly alike. However, on average, DPC practices typically care for 1/3 of the patients that TPC settings do. Because our DPC practices are much smaller, your employees will always see their Primary Care Doctor every appointment, helping to form a trusted doctor-patient relationship.

#### A Focus on Preventive Care:

The DPC doctor advocates and promotes wellness visits due to the personal touch of our small clinics. Your employees will feel more comfortable seeking preventive care, reducing unnecessary illness and additional medical issues.

### Cost

#### Varies Per Service:

Primary Care Doctors charge an individual fee per service and treatment in Traditional Primary Care settings. Additionally, any chronic conditions or issues brought up during the appointment could increase the cost of their visit.

#### Hidden Charges:

Unlike most businesses, traditional primary care practices generally don't provide charges and fees upfront.



#### Affordable:

With Healthgram's DPC solution, employers pay a monthly membership fee to give their employees access to the clinic, which includes unlimited visits and time with their dedicated doctor.

#### Price Transparency:

Companies pay a per-member per-month fee that gives employees access to the DPC clinic with a dedicated doctor. Employee membership is 100% voluntary, with no out-of-pocket charges anytime they visit the clinic.

### Convenience

#### Inconvenient:

Packed offices and schedules often limit appointment time options for your employees, making waits to see the doctor weeks away. It may also be inconvenient for employees to take time off work to commute to a doctor's office and wait in the waiting room only to see their Primary Care Doctor for about 15 minutes.



#### Convenient:

Healthgram's DPC Solutions offer customized near-site clinics that help your employees get easy access to their primary care doctors near their workplace. Our new Virtual Primary Care Solution is fully integrated with our DPC solution, saving you and your employee's even more time and money.

### Doctor

#### Based on Availability:

Seeing a Primary Care Doctor is based on their limited availability.

#### Schedule an Appointment:

Same-day visits are few and far between and usually result in seeing a nurse or different doctor based on availability.



#### A Dedicated Doctor:

Your employee's Primary Care Doctor will be the only doctor they see each visit.

#### Easy, Direct Access:

Your employees can visit, call, email, or chat with their doctor anytime. No more being directed to the nurse's station or being placed on hold for hours.

Learn more from Healthgram's Chief Medical Officer in this [Exclusive DPC Q&A.](#)

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