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## Healthgram Solutions at Work

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### CLIENT

- Industry: Accounting
- Total Health Plan Employees: 2,000
- Location: Southeast USA

### CHALLENGE

Designing a proprietary healthcare solution specific to their company vision and long-term strategy.

### SOLUTIONS

- High-touch case management
- Integrated member advocacy
- Data transparency and visibility
- Clinical management of Rx
- Custom wellness program

# A VISION FOR SMARTER EMPLOYEE HEALTHCARE THAT DROVE \$1.5 MILLION IN SAVINGS

For years, a nationally recognized accounting firm relied on a national carrier to manage costs and care for their 2,000 health plan employees. Seeking to design a more clinically-focused and transparent plan, this company was searching for a sophisticated partner who could execute their new vision for smarter employee healthcare.

### A PARTNER ALIGNED

Healthgram's customized solutions empower companies to design the plan model they envision.

This company sought out a healthcare partner who could be engaged and design a customized solution tailored to their needs. Healthgram's model was able to seamlessly integrate with the partner's vision.

Healthgram brought this company's strategy to life with the required infrastructure, clinical expertise, and proprietary technology needed to drive successful health and financial outcomes, resulting in a **7% decrease in PEPY** without considering trend.

### PROVEN OUTCOMES

During the first year of our partnership, Healthgram helped the company achieve:

**Over \$1.5 million saved**  
in medical claims cost overall

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**\$554,624**

in net Rx savings

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**78% total**

employee engagement

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**Over \$435,000 saved**

by utilizing high-quality providers



healthgram



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Healthgram  
solutions at work

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# FULFILLING A LARGE ACCOUNTING FIRM'S VISION OF SMARTER HEALTHCARE

LET'S DESIGN  
A HEALTHCARE  
EXPERIENCE THAT YOUR  
EMPLOYEES WILL LOVE.

START A  
CONVERSATION WITH  
OUR TEAM TODAY.

## GET IN TOUCH

PHONE:

**1.800.814.7334**

EMAIL:

**SALES@HEALTHGRAM.COM**

## RIGHT CARE AT THE RIGHT PRICE

Most employees are not aware of the drastic price variances that exist in healthcare. For self-funded employers, this knowledge is powerful because it directly impacts health plan costs.

This company, being aware of the risks of overspending on health care, wanted to implement an incentive program that rewarded employees for utilizing cost-effective providers.

In doing so, not only did employees reduce their out-of-pocket costs, but the company saved over **\$435,000** across **300+** different procedures in year one.

## ENGAGED AND EMPOWERED

By embracing Healthgram's proactive member advocacy team and encouraging employees to seek support through engaging our advisors, the company was able to achieve their vision for smarter employee healthcare.

In only one year, **78% of the total employee population engaged with a Healthgram advisor** and benefitted from a more connected healthcare experience through:

- One-on One Guidance
- Proactive Claims Support
- Health Plan Navigation
- Benefits Education

